

*AUDITED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION*

**CROSSROADS YOUTH &
FAMILY SERVICES, INC.**

June 30, 2018

**Audited Financial Statements
and Supplementary Information**

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

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Independent Auditors' Report

To the Board of Directors
Crossroads Youth & Family Services, Inc.
Norman, Oklahoma

Report on the Financial Statements

We have audited the accompanying financial statements of Crossroads Youth & Family Services, Inc. (the "Organization"), a nonprofit organization, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and the Schedule of Revenues and Expenses by State Funding Source and Contract for the year ended June 30, 2018, as required by the State of Oklahoma, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

June 30, 2017 Financial Statements

The financial statements of the Organization as of and for the year ended June 30, 2017 were audited by other auditors whose report dated February 8, 2018 expressed an unmodified opinion on those financial statements.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 12, 2019, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Rose Rock CPAs PLLC

Edmond, Oklahoma
February 12, 2019

STATEMENTS OF FINANCIAL POSITION
CROSSROADS YOUTH & FAMILY SERVICES, INC.

ASSETS	June 30	
	2018	2017
Current assets:		
Cash	\$ 475,160	\$ 493,941
Certificate of deposit	404,852	402,253
Grants receivable	406,300	267,906
Other assets	<u>82,251</u>	<u>64,667</u>
Total current assets	1,368,563	1,228,767
Property and equipment:		
Land	25,941	25,941
Buildings	2,861,533	2,854,333
Leasehold improvements	1,942,689	1,867,859
Vehicles	167,262	387,201
Furniture and equipment	1,228,804	1,171,048
Computers and software	184,582	184,582
Less accumulated depreciation	<u>2,655,120</u>	<u>2,576,544</u>
Property and equipment, net	<u>3,755,691</u>	<u>3,914,420</u>
TOTAL ASSETS	<u><u>\$ 5,124,254</u></u>	<u><u>\$ 5,143,187</u></u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 225,444	\$ 190,653
Accrued expenses	<u>483,432</u>	<u>297,258</u>
Total current liabilities	708,876	487,911
Net assets:		
Unrestricted	4,375,531	4,637,900
Temporarily restricted	<u>39,847</u>	<u>17,376</u>
TOTAL NET ASSETS	<u><u>4,415,378</u></u>	<u><u>4,655,276</u></u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 5,124,254</u></u>	<u><u>\$ 5,143,187</u></u>

See notes to financial statements.

STATEMENTS OF ACTIVITIES

CROSSROADS YOUTH & FAMILY SERVICES, INC.

	Year ended June 30, 2018			Year ended June 30, 2017		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
REVENUES AND OTHER SUPPORT						
Federal contracts	\$ 10,093,603	\$ -	\$ 10,093,603	\$ 9,243,307	\$ -	\$ 9,243,307
In-kind contributions related to federal contracts	711,101	-	711,101	1,387,019	-	1,387,019
State contracts	2,174,161	-	2,174,161	2,195,756	-	2,195,756
Municipal revenue	50,000	-	50,000	120,000	-	120,000
Client fees	281,880	-	281,880	308,737	-	308,737
Contributions	9,609	25,000	34,609	11,276	10,233	21,509
Interest income	3,952	-	3,952	2,716	-	2,716
Other	275,903	-	275,903	65,581	-	65,581
Net assets released from restrictions	2,529	(2,529)	-	6,451	(6,451)	-
TOTAL REVENUES AND OTHER SUPPORT	13,602,738	22,471	13,625,209	13,340,843	3,782	13,344,625
EXPENSES						
Program services	12,557,283	-	12,557,283	11,949,722	-	11,949,722
Management and general	1,307,824	-	1,307,824	1,320,330	-	1,320,330
TOTAL EXPENSES	13,865,107	-	13,865,107	13,270,052	-	13,270,052
CHANGE IN NET ASSETS	(262,369)	22,471	(239,898)	70,791	3,782	74,573
NET ASSETS AT BEGINNING OF YEAR	4,637,900	17,376	4,655,276	4,567,109	13,594	4,580,703
NET ASSETS AT END OF YEAR	\$ 4,375,531	\$ 39,847	\$ 4,415,378	\$ 4,637,900	\$ 17,376	\$ 4,655,276

See notes to financial statements.

STATEMENTS OF CASH FLOWS**CROSSROADS YOUTH & FAMILY SERVICES, INC.**

	Year ended	
	June 30	
	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (239,898)	\$ 74,573
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	298,515	301,700
Changes in operating assets and liabilities:		
Grants receivable	(138,394)	364,260
Other assets	(17,584)	(12,601)
Accounts payable	34,791	(84,056)
Accrued expenses	186,174	18,192
NET CASH PROVIDED BY OPERATING ACTIVITIES	123,604	662,068
CASH FLOWS FROM FINANCING ACTIVITIES:		
Property and equipment purchases	(139,786)	(343,997)
Purchases of certificates of deposit	(2,599)	(201,986)
NET CASH USED IN FINANCING ACTIVITIES	(142,385)	(545,983)
NET INCREASE (DECREASE) IN CASH	(18,781)	116,085
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	493,941	377,856
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 475,160	\$ 493,941

See notes to financial statements.

STATEMENTS OF FUNCTIONAL EXPENSES

CROSSROADS YOUTH & FAMILY SERVICES, INC.

	Year ended June 30, 2018			Year ended June 30, 2017		
	Program Services	Management and General	Total	Program Services	Management and General	Total
Salary and benefits	\$ 8,547,744	\$ 966,925	\$ 9,514,669	\$ 8,259,515	\$ 1,020,385	\$ 9,279,900
Rent, utilities and communication	1,210,040	80,824	1,290,864	1,214,931	71,779	1,286,710
Repairs and maintenance	591,654	18,840	610,494	622,964	19,459	642,423
Supplies, postage and printing	602,835	56,530	659,365	428,089	22,843	450,932
Professional fees and dues	104,446	107,030	211,476	115,461	102,650	218,111
Program costs	751,566	133	751,699	598,813	356	599,169
Depreciation	298,515	-	298,515	301,700	-	301,700
Other	450,483	77,542	528,025	408,249	82,858	491,107
TOTAL EXPENSES	<u>\$12,557,283</u>	<u>\$ 1,307,824</u>	<u>\$13,865,107</u>	<u>\$11,949,722</u>	<u>\$ 1,320,330</u>	<u>\$13,270,052</u>

See notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization: Crossroads Youth & Family Services, Inc. (the "Organization"), located in Norman, Oklahoma, was incorporated April 16, 1985, under the laws of the State of Oklahoma as a not-for-profit corporation. The Organization is a social service agency that supports the healthy lifestyles and emotional well-being of children, youth and families through the provision of effective, community-based programs and services. Funding and support for the Organization is derived primarily from the state and federal governments along with contributions and donations of supplies and services from the public and the local business community.

Basis of Accounting: The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other assets and liabilities. Revenue is recorded when earned and expenses are recorded when incurred. Net assets represent cumulative revenue over expenses incurred.

Basis of Presentation: Financial statement presentation follows the recommendations of the Financial Accounting Standards Board's ("FASB") ASC 958 *Not-for-Profit Entities* (ASC 958). Net assets and all balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

- Unrestricted net assets – Net assets that are generally not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.
- Temporarily restricted net assets – Net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.
- Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. The Organization had no permanently restricted net assets as of June 30, 2018.

Contributions and grants are reported as increases in the appropriate category of net assets. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions recognized on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restriction in the statement of activities. Temporary restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service.

NOTES TO FINANCIAL STATEMENTS--CONTINUED

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--CONTINUED

Basis of Presentation--Continued:

Contributions and grants, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any. An allowance for uncollectible receivables is established based on management's judgment and analysis of credit worthiness of the donors, past collection experience and other relevant factors. The Organization had no contributions receivable as of June 30, 2018.

Cash and Cash Equivalents: For purposes of the statement of cash flows, the Organization considers all highly liquid investments with original maturities of three months or less to be cash equivalents. The Organization had no cash equivalents as of June 30, 2018.

Grants Receivable: Grants receivable consists of requests for reimbursement from federal and state award agencies. These requests are primarily based on funds spent from cost reimbursement grants that have been awarded to the Organization. Management periodically reviews the status of all grants receivable for collectability. Each balance is assessed based on management's knowledge of and relationship with the government agency and the age of the receivable balance. Receivables are normally considered to be delinquent when they become more than 90 days outstanding from the date they were originally billed. A receivable is charged against the allowance when management has determined that all methods for collection of the receivable have been exhausted. Management considers all grant receivables outstanding at June 30, 2018 to be fully collectible. As such, no allowance for uncollectible grants receivable has been included in the accompanying financial statements.

Property and Equipment: Fixed assets are carried at cost at the date of acquisition or fair value at the date of donation in the case of gifts, less accumulated depreciation and amortization. Asset acquisitions that are determined to have a useful life in excess of one year and a cost greater than or equal to \$5,000 are capitalized. The cost of normal maintenance and repairs that do not add materially to the value of the fixed assets or materially extend the assets' useful lives are expensed when incurred. Depreciation on property and equipment is calculated on the straight-line method over the estimated useful lives of the assets, which range from three to thirty-one years.

Concentrations of Credit Risk: Balances held in all deposit accounts, including checking and savings accounts, money market deposit accounts and certificates of deposit, are insured up to \$250,000 per depositor, per insured bank, for each ownership category at all FDIC insured financial institutions. As of June 30, 2018, approximately \$160,000 of the Organization's certificates of deposit and demand deposits was uninsured.

NOTES TO FINANCIAL STATEMENTS--CONTINUED

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--CONTINUED

Donated Services: The Organization receives donated services in its activities and programs and records those that create or enhance nonfinancial assets or require specialized skills as in-kind contributions. Those amounts are as follows for the years ended June 30:

	2018	2017
Contributed services	\$ 97,736	\$ 754,681
Facilities usage	613,365	632,338
Total	<u>\$ 711,101</u>	<u>\$ 1,387,019</u>

The Organization also receives donated services from parent and community volunteers and board members. These donated services do not meet the recognition criteria for inclusion in the financial statements; however, they were valued at \$884,851 and \$860,868 at June 30, 2018 and 2017, respectively.

Paid Time Off: Employees of the Organization are entitled to paid vacation depending on length of service and other factors. Upon termination, an employee is compensated for any accrued but unpaid vacation pay up to 160 hours. At June 30, 2018 and 2017, the Organization had accrued \$90,042 and \$85,568, respectively, for unpaid vacation.

Tax Status: The Organization qualifies as an organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is subject to a tax on income from any unrelated business, as defined by Section 509(a)(1) of the Code. The Organization has not identified any uncertain tax positions as of June 30, 2018 and 2017.

Federal and state income tax statutes dictate that tax returns filed in any of the previous three reporting periods remain open to examination. Currently, the Organization has no open examinations with the Internal Revenue Service or the Oklahoma Tax Commission.

Functional Allocation of Expenses: The costs of supporting the programs and other activities have been summarized on a functional basis in the accompanying statement of activities. Certain costs have been allocated among the program and management and general categories based on the indirect expense rate that is calculated based on total payroll plus fringe benefits and approved by the U.S. Department of Labor.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include accumulated depreciation and depreciation expense, which is based on the estimated useful lives of the capitalized assets. Actual results could differ from those estimates.

Subsequent Events: Management has evaluated subsequent events through February 12, 2019, which is the date the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS--CONTINUED

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE B--401K PLAN

The Organization sponsors a 401(k) savings plan for its employees. The Organization matches employee contributions up to 4% of compensation under the 401(k) savings plan and employee contributions are limited to IRS limitations. The costs of the 401(k) savings plan were \$124,237 and \$114,409 for the years ended June 30, 2018 and 2017, respectively.

NOTE C--CONTINGENCIES

The Organization is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Organization maintains commercial insurance coverage covering each of these risks of loss. Management believes such coverage is sufficient to preclude any significant uninsured losses to the Organization.

The Organization receives a substantial portion of its total revenues from contracts with the State of Oklahoma and the Federal government. These contracts are subject to audit by the state and federal governments or their representatives. Such audits could lead to requests for reimbursement to the state or federal governments for expenditures disallowed, the amount of which, if any, cannot be determined at this time. Additionally, future funding could be affected by government cutbacks.

NOTE D--LEASE OBLIGATIONS

The Organization leases several buildings with various expiration dates, with leases expiring through fiscal 2020. Rent expense on these leases was \$305,407 and \$333,228 for the years ended June 30, 2018 and 2017, respectively. Minimum future rental payments under the non-cancelable operating leases are summarized as follows:

Year Ending June 30,		
2019	\$	144,652
2020		<u>49,928</u>
Total	\$	<u><u>194,580</u></u>

NOTES TO FINANCIAL STATEMENTS--CONTINUED

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE E--CONCENTRATION

The Organization receives the majority of its support from the federal government through contracts or grants with the U.S. Department of Health and Human Services and state contracts with the State of Oklahoma, Office of Juvenile Affairs. Although the likelihood of such funding being terminated is not considered probable, the loss of this support would require the Organization to increase revenue from other sources or reduce the scope of its operations.

NOTE F--RISK MANAGEMENT

The Organization is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Organization carries insurance coverage to protect against losses related to general, property and auto liabilities, workers' compensation, and employee medical claims.

NOTE G--NEW ACCOUNTING PRONOUNCEMENTS

FASB has issued new accounting pronouncements, which will be effective for the Organization in future years. The Organization's management is currently evaluating the impact the adoption of the new accounting pronouncements will have on the Organization's financial statements in future reporting periods. A description of the new accounting pronouncements is described below:

In August 2015, the FASB issued Accounting Standards Update ("ASU") 2015-14, *Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date*. The amendments in this ASU defer the effective date of FASB ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* for all entities by one year. The provisions of FASB ASU 2014-09 affect any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets and supersedes the revenue recognition requirements in *Revenue Recognition (Topic 605)*, and most industry-specific guidance. FASB ASU 2014-09 also supersedes some cost guidance included in *Revenue Recognition-Construction-Type and Production-Type Contracts (Subtopic 605-35)*. FASB ASU 2014-09's core principle is that an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. In doing so, entities will need to use more judgment and make more estimates than under today's guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. In March 2016, the FASB issued ASU 2016-08 further clarifying aspects of Topic 606 which discuss the core principle of Topic 606 in order to improve the operability and understandability of the implementation guidance on principal versus agent considerations. For nonpublic entities, the provisions of FASB ASU 2014-09 are effective for fiscal years beginning after December 15, 2018.

NOTES TO FINANCIAL STATEMENTS--CONTINUED

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE G--NEW ACCOUNTING PRONOUNCEMENTS--CONTINUED

In February 2016, the FASB issued Accounting Standards Update 2016-02, *Leases (Topic 842)*. FASB ASU 2016-02 was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. FASB ASU 2016-02 redefines the term “lease” to mean “conveys the right to control the use of identified property, plant and equipment for a period of time in exchange for consideration.” Control over the use of the identified asset means that the customer has both (1) the right to obtain substantially all of the economic benefits from the use of the asset and (2) the right to direct the use of the asset.

- Lessee Impact: The key impact to lessees is the requirement to show operating leases on the balance sheet through recognizing a Right of Use (“ROU”) asset and liability, with the lease liability measured at the present value of the future lease payments and the asset measured at the lease liability adjusted for payments made before lease commencement and initial indirect costs. The leases would be classified into financing leases (recognize interest expense and amortization based on the interest method) and operating leases (recognize rent expense on a straight-line basis over the lease term).
- Lessor Impact: The impact to lessors is largely unchanged from that applied under previous GAAP, direct financing lease (recognize any loss up front, defer profit and account for investment in lease using the interest method) or operating lease (recognize an asset sale and account for investment in the lease using the interest method of the lease term).

FASB ASU 2016-02 is effective for annual reporting periods beginning after December 15, 2019.

In August 2016, FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958)*. FASB ASU 2016-14 changes the financial statement presentation and disclosure requirements for not-for-profit entities with the intention of providing more relevant information about their resources and changes in those resources to financial statement users. The most significant provisions of this update are as follows: (1) the update replaces the current presentation of three classes of net assets (unrestricted, temporarily restricted, and permanently restricted) with two classes of net assets – net assets with donor restrictions and net assets without donor restrictions, (2) the update expands the disclosures about the nature and amount of any donor restrictions, board designations of net assets without donor restrictions as well as any underwater endowment funds, (3) the update requires expenses to be presented by nature and function, as well as an analysis of the allocation of these expenses, and (4) the update requires specific quantitative and qualitative disclosures to improve the ability of financial statement users to assess the entity's available financial resources and the methods by which it manages liquidity and liquidity risk. FASB ASU 2016-14 is to be applied retrospectively and is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted.

NOTES TO FINANCIAL STATEMENTS--CONTINUED

CROSSROADS YOUTH & FAMILY SERVICES, INC.

June 30, 2018

NOTE G--NEW ACCOUNTING PRONOUNCEMENTS--CONTINUED

In June 2018, FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958)*, to clarify and improve the scope and the accounting guidance for contributions received and contributions made. The amendments in this Update should assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of *Topic 958, Not-for-Profit Entities*, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. FASB ASU 2018-08 is effective for annual reporting periods beginning after December 15, 2018.



**Independent Auditors' Report on Internal Control Over Financial
Reporting and on Compliance and Other Matters Based on
an Audit of Financial Statements Performed in
Accordance with Government Auditing Standards**

To the Board of Directors
Crossroads Youth & Family Services, Inc.
Norman, Oklahoma

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Crossroads Youth & Family Services, Inc. (the "Organization"), a nonprofit organization, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 12, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the preceding paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rose Rock CPAs PLLC

Edmond, Oklahoma
February 12, 2019



**Independent Auditors' Report on Compliance for
Each Major Program and on Internal Control over
Compliance Required by The Uniform Guidance**

To the Board of Directors
Crossroads Youth & Family Services, Inc.
Norman, Oklahoma

Report on Compliance for Each Major Federal Program

We have audited Crossroads Youth & Family Services, Inc.'s (the "Organization") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2018. The Organization's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018.

Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Rose Rock CPAs PLLC

Edmond, Oklahoma
February 12, 2019

CROSSROADS YOUTH & FAMILY SERVICES, INC.

SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS

Year ended June 30, 2018

<u>Federal Grantor/Pass-Through Grantor and Program Title</u>	<u>Federal CFDA Number</u>	<u>Federal Award Expenditures</u>
<i>U.S. Department of Health & Human Services</i>		
<i>Administration for Children and Families</i>		
Head Start/Early Head Start	93.600	\$ 10,364,021
<i>Total U.S. Department of Health & Human Services</i>		10,364,021
<i>U.S. Department of Agriculture</i>		
Passed through State of Oklahoma:		
Child and Adult Care Food Program	10.558	743,494
<i>Total U.S. Department of Agriculture</i>		743,494
TOTAL FEDERAL PROGRAMS		\$ 11,107,515
State of Oklahoma		
Office of Juvenile Affairs--Community Based		\$ 713,598
Office of Juvenile Affairs--At Risk Services		74,194
DHS--Food Reimbursement		13,315
OECP--Oklahoma Early Childhood Program		125,000
State-Appropriated Head Start		133,591
Title XIX		119,513
Title XX		337,299
TOTAL STATE OF OKLAHOMA AWARDS		1,516,510
Total Expenditures Related to Financial Awards		\$ 12,624,025

See accompanying notes to schedule of expenditures of federal and state awards.

CROSSROADS YOUTH & FAMILY SERVICES, INC.

**NOTES TO SCHEDULE OF EXPENDITURES OF
FEDERAL AND STATE AWARDS**

June 30, 2018

(1) BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of the Organization and is presented on the accrual basis of accounting. The information in the schedule of expenditures of federal awards is presented in accordance with the requirements of the Uniform Guidance, *Audits of States, Local Governments and Non-Profit Organizations*. Therefore, some amounts presented in the schedule may differ from amounts presented in, or used in, the preparation of the financial statements.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the accompanying schedule of expenditures of federal awards are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

The Organization has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

(3) SUB-RECIPIENTS

Of the expenditures presented in the schedule, the Organization did not provide any awards to sub-recipients.

(4) RECONCILIATION OF EXPENDITURES

The following is a reconciliation of the expenditures reported on the Organization's schedule of expenditures of federal awards to the expenses on the statement of activities for the year ended June 30, 2018.

Expenditures on the schedule of expenditures of federal and state awards:	\$ 12,624,025
Expenditures of non-federal and state awards - Management and general:	<u>1,241,082</u>
Expenses per the statement of activities.	<u>\$ 13,865,107</u>

CROSSROADS YOUTH & FAMILY SERVICES, INC.

**SCHEDULE OF REVENUES AND EXPENSES BY STATE FUNDING SOURCE AND CONTRACT
FOR THE YEAR ENDED JUNE 30, 2018**

	State of Oklahoma						Department of Human Services - Food Reimbursement - Shelter	Oklahoma Education Childcare Partnership	Total
	Pass-through- U.S. Dept. of Agriculture - Child and Adult Care Food Program	Office of Juvenile Affairs-- Community-based	State of Oklahoma- Head Start Funding	Office of Juvenile Affairs-- Community At- Risk Services	Title XIX	Title XX			
Revenues:									
State contracts	\$ 743,494	\$ 670,819	\$ 133,591	\$ 17,467	\$ 133,176	\$ 337,299	\$ 13,315	\$ 125,000	\$ 2,174,161
Total revenues	743,494	670,819	133,591	17,467	133,176	337,299	13,315	125,000	2,174,161
Expenses:									
Program services	743,494	713,598	133,591	74,194	119,513	337,299	13,315	125,000	2,260,004
Total expenses	743,494	713,598	133,591	74,194	119,513	337,299	13,315	125,000	2,260,004
Excess of revenues over expenses	\$ -	\$ (42,779)	\$ -	\$ (56,727)	\$ 13,663	\$ -	\$ -	\$ -	\$ (85,843)

CROSSROADS YOUTH & FAMILY SERVICES, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

June 30, 2018

SECTION I--SUMMARY OF AUDITORS' RESULTS

Financial Statements

- a. The independent auditors' report on the financial statements expressed an unmodified opinion.
- b. The audit disclosed no findings regarding internal control over financial reporting.
- c. No instances of noncompliance material to the financial statements of the Organization were disclosed during the audit.

Federal Awards

- d. The audit disclosed no findings regarding internal control over compliance with requirements applicable to major federal programs.
- e. The independent auditors' report on compliance for the major federal awards programs expressed an unmodified opinion.
- f. The audit disclosed no findings required to be reported by the Uniform Guidance.
- g. The federal award programs tested as major programs include:

CFDA Number

Head Start / Early Head Start	93.600
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- h. A threshold of \$750,000 was used to distinguish between Type A and Type B programs, as those terms are defined by the Uniform Guidance.
- i. For the year ended June 30, 2018, the Organization met the criteria to be a low-risk auditee, as described in the Uniform Guidance.

CROSSROADS YOUTH & FAMILY SERVICES, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS--CONTINUED

June 30, 2018

SECTION II--FINANCIAL STATEMENT FINDINGS

Compliance Findings

There are no findings reported under this section.

Internal Control Findings

There are no findings reported under this section.

SECTION III--FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

Compliance Findings

There are no findings reported under this section.

Internal Control Findings

There are no findings reported under this section.

SECTION IV--SUMMARY OF PRIOR AUDIT FINDINGS

Financial Statement Findings

There are no findings reported under this section.

Federal Award Findings

There are no findings reported under this section.